# NICKEL ASIA CORP.

# **Investor Presentation**

03/04/2024



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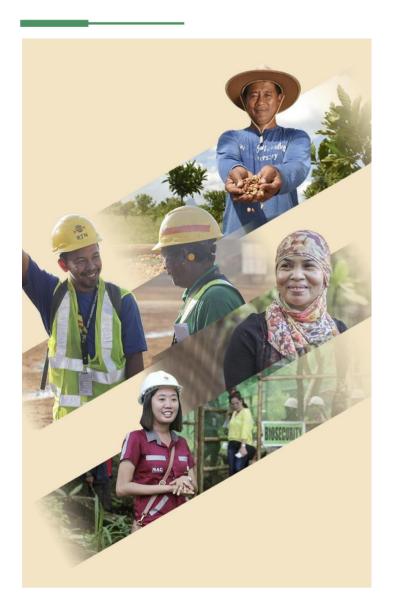
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# NAC OVERVIEW



# **OUR INVESTMENT STORY**



We are well-positioned to achieve our twin goals of being included in the **PSE Index's Top 25 companies** in terms of market capitalization and becoming a **Premier ESG investment** by 2025:

> Leading, growing, profitable, and rewarding mining business underpinned by structurally supportive industry outlook and green mega-trends such as electric vehicles and renewable energy.



**Growing renewable energy business** diversifies NAC's revenue stream and accelerates its next leg of growth.



**ESG is ingrained in our DNA,** affirmed by the lasting impact we leave in the communities we touch and the recognition we receive from our sustainable business operations.



# NIKL AT A GLANCE

The **largest nickel ore producer in the Philippines**, accounting for 39% of Philippine and 5% of global production in 2022 and a **forerunner in the Philippine RE industry** with 1GW aspiration by 2028.

### **COMPANY FACTS**

7

Mines

436 mWMT\*

Total nickel resources as of 2022 \*395m WMT is measured and indicated

### 50kt Ni

Combined HPAL Nameplate capacity for Coral Bay and Taganito HPAL plants.

**15.625% and 10%** Interest in Coral Bay and Taganito HPAL, respectively.

### 1GW

Installed renewable energy capacity by 2028 from current 172 MW solar capacity.

### **PERFORMANCE\***

**P79.6B** Market Capitalization

-**0.5x** NET DEBT / EBITDA

#### \*as of YE 2022

**EBITDA Margin** 

**P28B** 

Revenue

51%

### SUSTAINABILITY EFFORTS\*

**7M** Trees Planted

**1,250** Hectares Rehabilitated

\*2017-2022

**\$422M** Taxes and royalties paid

**\$53M** Expenditures for Environmental

Expenditures for Environment Protection

### **OUR PARTNERS**

Sumitomo metal mining CO., LTD.

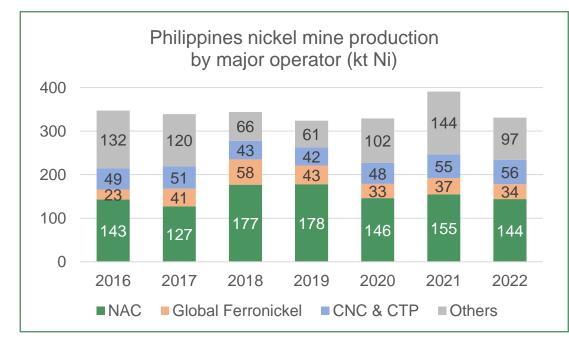
🕥 PACIFIC METALS CO., LTD.

Shell



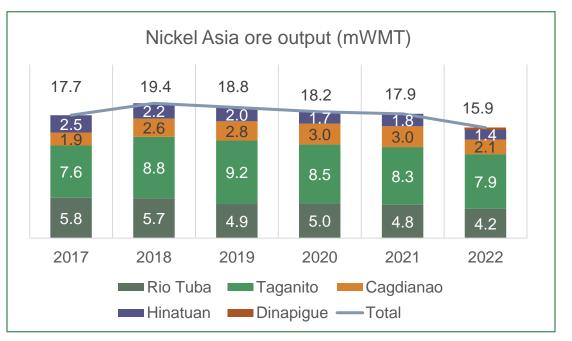
# **LEADING AND STABLE MINING BUSINESS**

### Largest Philippine Nickel Ore Producer



One of the largest suppliers of lateritic nickel ore globally and the **largest nickel ore producer in the Philippines.** 

### Established Nickel Ore Supplier



**Stable long-term nickel ore output** due to long remaining mine life of its operating mines and exploration mines, Bulanjao and Manicani, scheduled to commence in 2024.



# DEVELOPMENT PIPELINE



# MINING DEVELOPMENT PIPELINE

|                                  | DINAPIGUE                     | BULANJAO                      | MANICANI                      |  |
|----------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| Total Resources as of 12/31/2022 | 129 M WMT @ 1.12% Ni          | 56 M WMT @1.38% Ni            | 43 M WMT @1.59% Ni            |  |
| Saprolite resources              | 41 M WMT @ 1.35% Ni           | 20 WMT @ 1.54% Ni             | 25 M WMT @ 1.77% Ni           |  |
| Limonite Resources               | 88 WMT @ 1.02% Ni             | 36 WMT @ 1.30% Ni             | 18 M WMT @ 1.35% Ni           |  |
| Percent of MPSA Area<br>Drilled  | 30% of 2,392 hectares         | 23% of 3,553 hectares         | 50% of 1,165 hectares         |  |
| Target Annual Production         | 2.5M WMT                      | 2M WMT                        | 3M WMT                        |  |
| Target Annual Product Mix        | 32% Saprolite<br>68% Limonite | 36% Saprolite<br>64% Limonite | 58% Saprolite<br>42% Limonite |  |
| Pending Issues                   | Causeway                      | Regulatory                    | Regulatory and infrastructure |  |
| Target Start Date                | 2022                          | 2024                          | 2024                          |  |

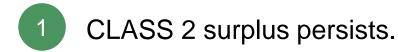


## **PUJADA PROJECT DISCLOSURE – 26 FEB 2024**

On February 23, 2024, NAC, Hallmark, and Austral-Asia have agreed to terminate the LOI after the parties failed to agree on the commercial terms of the definitive agreements regarding the proposed provision by NAC of its mining contractor services to Hallmark and Austral-Asia in relation to the MPSAs.



# THE NICKEL CLASS DIVIDE





CLASS 1 market is growing, but there are supply chain risks.

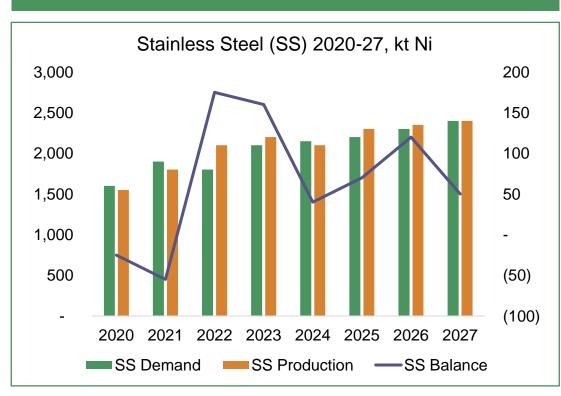


Nickel deficit is inevitable which implies Ni price upside.

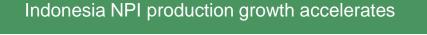


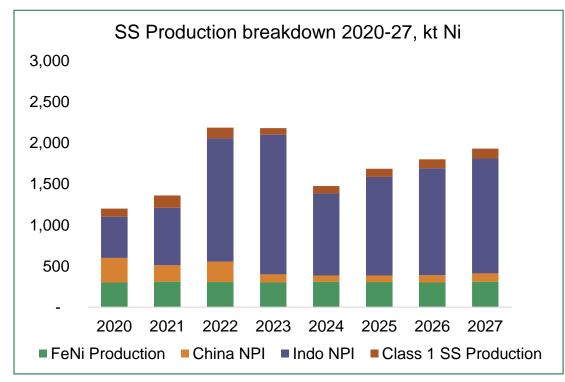
# **1. CLASS 2 SURPLUS PERSISTS**

Stainless steel surplus is due to Indonesia's increased NPI production.



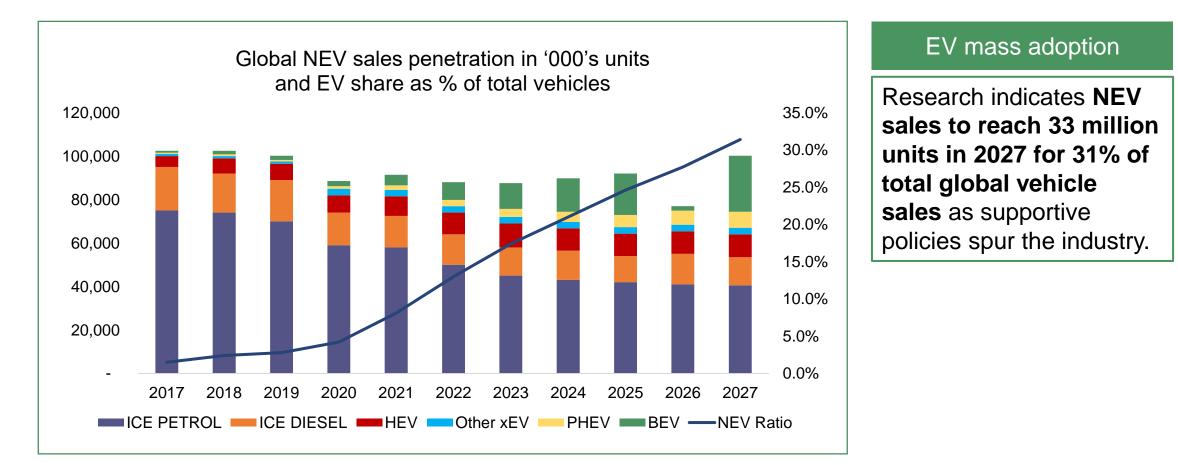
SS will see steady growth and surplus will persist





Source: CRU

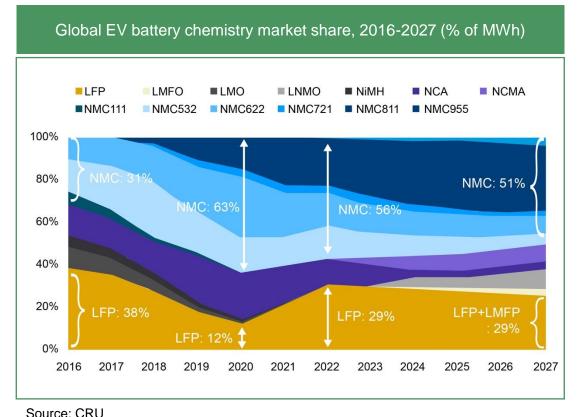
### 2. CLASS 1 NICKEL MARKET IS GROWING: EV MASS ADOPTION IS HAPPENING



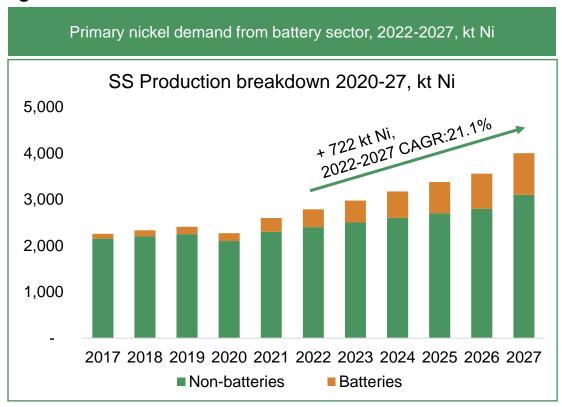


### 2. CLASS 1 NICKEL MARKET IS GROWING: NICKEL DEMAND FOR BATTERIES WILL DOUBLE

By 2027, nickel-containing EV batteries will account for 71% of total EV batteries.

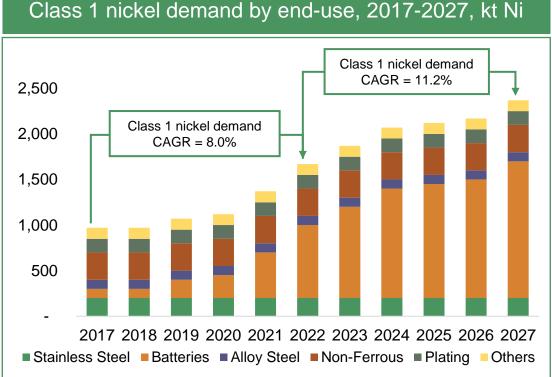


By 2027, battery market will account for 29% of global nickel demand.

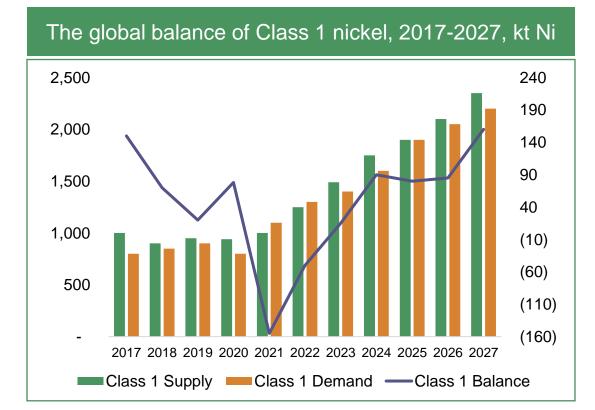


## 2. CLASS 1 NICKEL MARKET IS GROWING: NICKEL DEMAND FOR BATTERIES WILL DOUBLE

Class 1 demand and supply projected to almost double due to EV adoption and Indo HPAL projects. Class 1 surplus can provide relief to NiSO4 tightness, caused by battery materials demand.



Source: CRU



NICKEL ASTA CORP.

### 2. CLASS 1 NICKEL MARKET IS GROWING: BUT THERE ARE SUPPLY CHAIN RISKS

### Nickel ore supply is limited

Indonesian average mine life is limited relative to mine production forecasts

|                 | Reserves(In kt Ni) |
|-----------------|--------------------|
| United States   | 370,000            |
| Australia       | 21,000,000         |
| Brazil          | 16,000,000         |
| Canada          | 2,200,000          |
| China           | 2,100,000          |
| Indonesia       | 21,000,000         |
| New Caledonia   | 7,100,000          |
| Philippines     | 4,800,000          |
| Russia          | 7,500,000          |
| Other Countries | 20,000,000         |
| WORLD TOTAL     | > 100,000,000      |

Indonesian mine production boost continues due to investments in downstream processing

| Mine Production<br>Forecast | Unit  | 2023  | 2024  | 2025  | 2026  | 2027  |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| Indonesia                   | Kt Ni | 2,048 | 2,271 | 2,503 | 2,749 | 2,947 |
| Philippines                 | Kt Ni | 376   | 343   | 326   | 325   | 325   |
| Source: CRU                 |       |       |       |       |       |       |

Indonesian average mine life is 8 years based on USGS and CRU data.

Philippine average mine life is longer at 14 years.



Source: https://pubs.usgs.gov/periodicals/mcs2023/mcs2023-nickel.pdf

### 2. CLASS 1 NICKEL MARKET IS GROWING: BUT THERE ARE SUPPLY CHAIN RISKS

#### Nickel sees a dynamic regulatory environment.

#### B B C NEWS INDONESIA

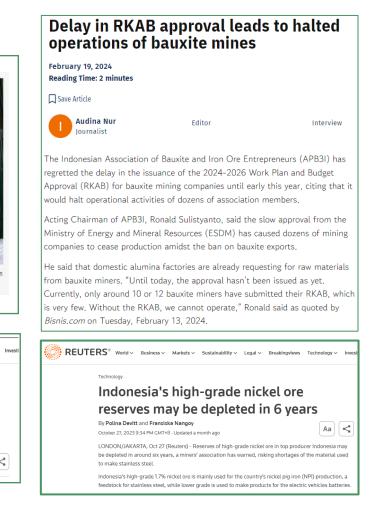
News 2024 Election Indonesia World Viral In-Depth Coverage Magazine

'The country was deceived by naughty businessmen and rulers' - Nickel mining conspirators drag out former Director General of Mineral and Coal



Former Director General of Mineral and Coal at the Ministry of Energy and Mineral Resources, Ridwan Djamaluddin, was named a suspect in the illegal nickel mining case on Wednesday (10/8/2023).

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|--|---|
| Asia Pacific<br>Indonesia arrests former top official<br>accused of aiding illegal mining<br>Reutes<br>August 10, 2023 10:21 AM CMT+8 - Updated 3 months ago | Commodities<br>Indonesian nickel smelters turn to<br>Philippines for ore as local supply<br>tightens<br>By Mai Nguyen and Siyi Liu<br>August 30, 2023 5:38 PM CMT+8- Updated 2 months ago |

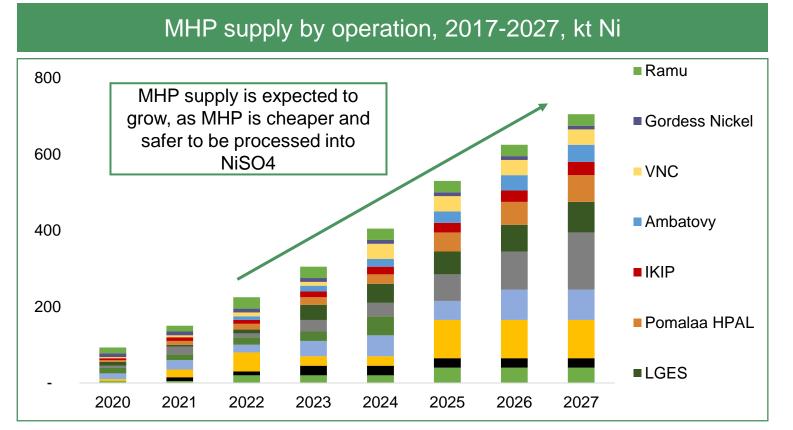




Source: BBC News, Reuters, Indonesia business post

### 2. CLASS 1 NICKEL MARKET IS GROWING: BUT THERE ARE SUPPLY CHAIN RISKS

Timeline of HPAL Project Execution

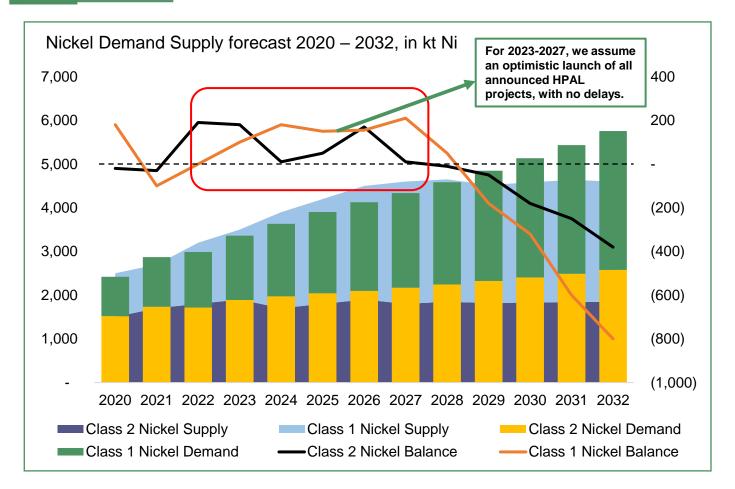


HPAL pipeline is large, but will these projects finish on time and on budget, or operate as expected?

Execution risk is an issue.



### 3. NICKEL DEFICIT IS INEVITABLE BEYOND 2027 IMPLIED UPSIDE TO NICKEL PRICES



- 1. Mass adoption of NEVs and increase in nickel demand will continue into the next decade.
- 2. Nickel supply visibility beyond 2027 is limited considering the availability of ore supply, regulatory challenges, and execution risks of processing projects.

**Our view:** Upside to nickel prices given the inevitable scarcity of the commodity to fill the demand from stainless steel and NEV sectors.



# **REGULATORY UPDATES**

House Bill No. 8937 was approved on second reading last Sept. 18.

|    | Legislative features  | Existing | "Philippine Mining F<br>or House   | •   | Comments  |
|----|---|----------|--|---|---|
| 1. | Royalty Rate for operations within mineral reservations of the gross output of minerals extracted   | 5.00%    | 4.00   | )%  | <b>NAC mines benefit.</b><br>NAC's three mine sites, TMC, HMC, and<br>CMC will benefit from a 1% reduction in<br>royalty.           |
| 2. | Margin-based royalty rate not exceeding<br>5% of taxable income (before<br>corporate tax) for operations outside of<br>mineral reservations | None     | MARGIN<br>1% UP TO 10%<br>ABOVE 10% UP TO 20%<br>ABOVE 20% UP TO 30%<br>ABOVE 30% UP TO 40%<br>ABOVE 40% UP TO 50%<br>ABOVE 50% UP TO 60%<br>ABOVE 60% UP TO 70%<br>ABOVE 70%<br>Source: HB 8937   | RATE<br>1.00%<br>1.50%<br>2.00%<br>2.50%<br>3.00%<br>3.50%<br>4.00%<br>5.00%                    | <b>Government benefits.</b><br>NAC's two mine sites, RTN and DMC, will<br>face additional royalty taxes on their<br>taxable income. |
| 3. | <b>Margin-based windfall profits tax</b> on mining operations assuming taxable income margin before tax                                     |          | MARGIN<br>MORE THAN 35% UP TO 40%<br>MORE THAN 40% UP TO 45%<br>MORE THAN 45% TO 50%<br>MORE THAN 50% TO 55%<br>MORE THAN 55% TO 60%<br>MORE THAN 60% TO 65%<br>MORE THAN 65% TO 70%<br>MORE THAN 70% TO 75%<br>MORE THAN 75% TO 80%<br>MORE THAN 80%<br>Source: HB 8937 | RATE<br>1.00%<br>2.00%<br>3.00%<br>4.00%<br>5.00%<br>6.00%<br>7.00%<br>8.00%<br>9.00%<br>10.00% | <b>Government benefits.</b><br>All of NAC's mine sites will face the new<br>windfall tax scheme.                                    |



# FINANCIAL HIGHLIGHTS



# NIKL AND EPI 9M-23 HIGHLIGHTS

### **NICKEL MINING**

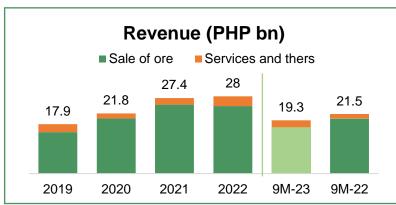
- Revenues from sale of ore decreased by 15% YoY to P16.8 billion due to lower nickel ore prices which weighed down the positive impact from higher shipment (+10% more exports) and favourable FX rates.
- The lower nickel ore prices since the 2nd quarter are due to the oversupply of Class 2 nickel from Indonesia and the weak Chinese stainless-steel demand. The narrowing deficit in Class 1 nickel supply has also negatively impacted nickel LME prices. Fortunately, we've seen nickel prices bottom-out in the 2nd quarter and a slight recovery in the 3rd quarter and a price normalization heading into the year-end.
- Consolidated EBITDA totaled P8.5 billion, down 31% YoY. due to the reduction in revenues, higher costs due to more production volume, and the losses incurred from the company's equity interest in the two HPAL plants.
- Reported attributable net income is P3.6 billion, down 47%
  YoY due to lower ore prices in 2Q-3Q impacting both ore revenues and the losses incurred from the HPAL plants.
- HPAL operations registered loss of P380 million due to lower nickel and cobalt prices.

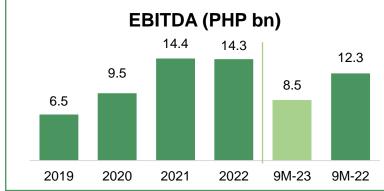
### **RENEWABLE ENERGY (EMERGING POWER INC.)**

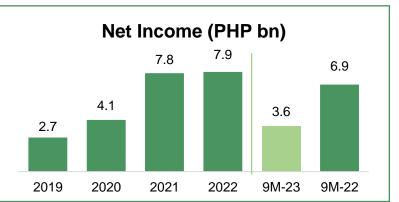
- Jobin-SQM Inc. (JSI) now operating a total capacity of 100-MW from 62 MW YoY; generation for the 9M-23 is up 36% YoY to 106,032-megawatt hours.
- JSI's 9M-23 Revenues up 34% YoY to P529 million.
- JSI's EBITDA YoY up to P442 million.
- JSI's additional 72 MW in Subic site on track to commercially operate by YE2023.
- 145-MW plant pre-development activities underway with EPI's other long-term lease agreement with the Subic Bay Metropolitan Authority (SBMA), with construction expected to begin in early 2024.
- Leyte Phase 1 120 MW project under Greenlight Renewables (JV with Shell) has started construction in September 2023.
- For the Biliran Geothermal 2 MW pilot project, the turbines have been installed and we're awaiting ERC to allow us to proceed and energize by November 2023. This paves the way to expand the development plan of up to 10-20 MW, which is supports the goal of achieving 50 MW.



# FINANCIAL HIGHLIGHTS (9M-23 VS 9M-22)







|   |                 | 2019   | 2020   | 2021   | 2022   | 9M-23  | 9M-22  |
|---|-----------------|--------|--------|--------|--------|--------|--------|
| EBITDA Margin                             |                 | 36%    | 43%    | 53%    | 51%    | 43%    | 53%    |
| Net Income Margin                         |                 | 21%    | 26%    | 39%    | 38%    | 26%    | 45%    |
| Ave. Ni LME price per pound (             | (US\$)          | 6.32   | 6.25   | 8.39   | 11.21  | 9.98   | 11.6   |
| Average Price in                          | Ore Exports     | 23.52  | 33.99  | 40.40  | 39.39  | 29.15  | 38.87  |
| US\$/WMT                                  | HPAL Deliveries | 8.19   | 8.33   | 12.03  | 18.72  | 15.69  | 18.95  |
| Effective Ni Pay factor <sup>(1)</sup>    | Ore Exports     | 16.94% | 25.18% | 24.11% | 18.02% | 15.31% | 17.92% |
| Effective INI Pay factor (*)              | HPAL Deliveries | 8.21%  | 8.33%  | 8.81%  | 9.63%  | 9.89%  | 9.63%  |
| Dividend Yield <sup>(2)</sup>             |                 | 2.4%   | 10.8%  | 8.2%   | 7.2%   | N/A    | N/A    |
| Cash dividend payout ratio of PY earnings |                 | 32%    | 152%   | 151%   | 79%    | N/A    | N/A    |

#### Source: Company Data

Notes: (1) Ni Pay factor is the ratio of revenue to LME price for each unit of contained nickel sold. (2) Dividend yield is computed as dividend per share divided by average NIKL price per share \*Using NIKL's average share price as of 9M-2023



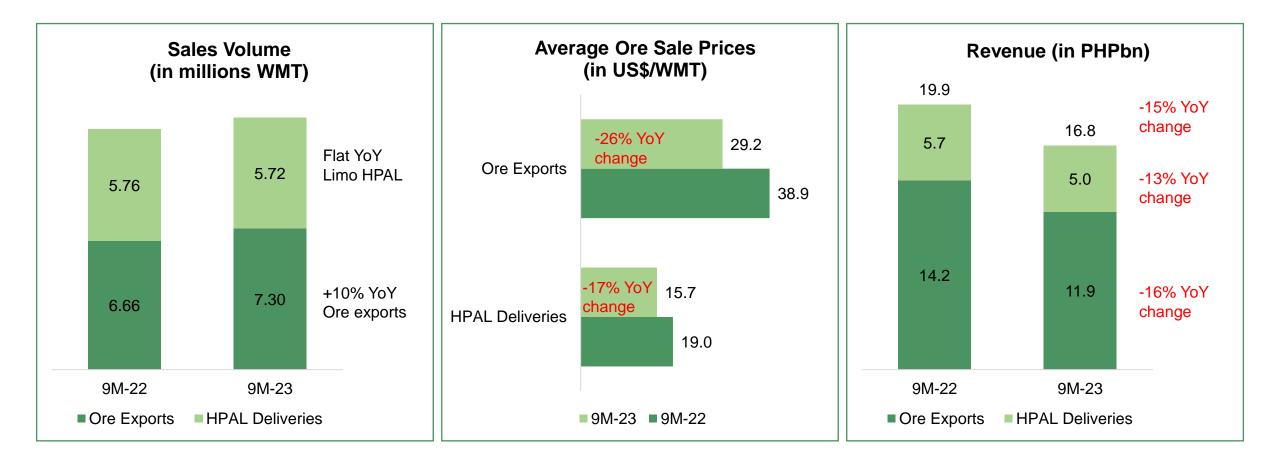
# SPECIAL CASH DIVIDEND DECLARATION

|  |                  | Per Share | Total Dividend in<br>Billion Php | % of 2022<br>Net Income |
|--|------------------|-----------|----------------------------------|-------------------------|
| Cash Dividend Paid in April 2023                       | Regular Dividend | ₱0.17     | ₱2.379                           | 30.0%                   |
| Proposed Special Cash Dividend for<br>November 9, 2023 |                  | ₱0.07     | ₱1.000                           | 12.6%                   |
| Total Cash Dividend for 2023                           |                  | ₱0.24     | ₱3.379                           | 42.6%                   |

| Declaration Date:               | November 9, 2023  |
|---------------------------------|-------------------|
| Record Date:                    | November 24, 2023 |
| Payment Date:                   | December 7, 2023  |
| 2022 Net Income (Attributable): | ₱7.931 Billion    |
| Outstanding common shares:      | 13,958,322,808    |

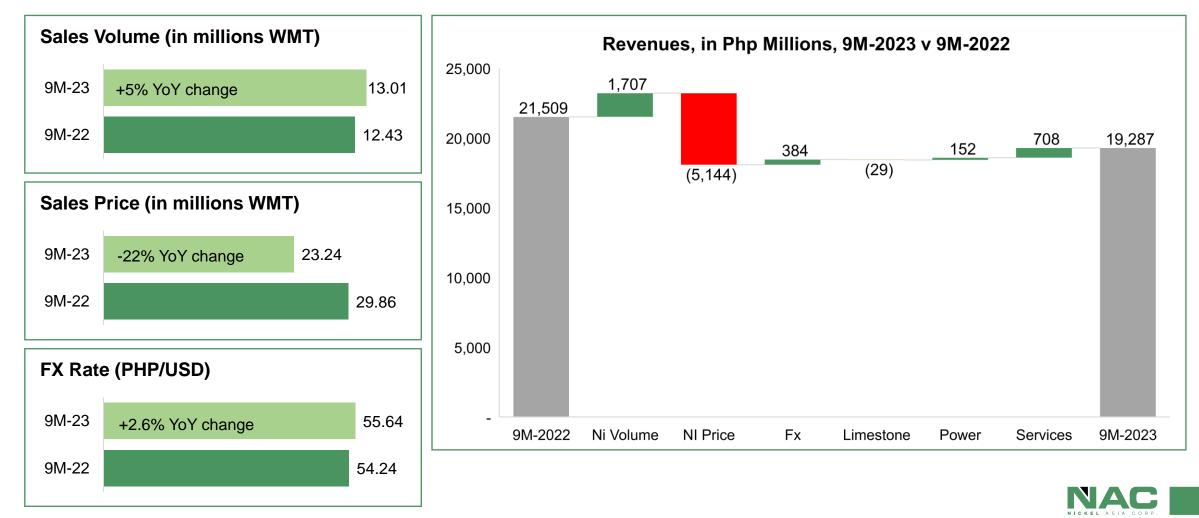


# SHIPMENTS AND REVENUES BY ORE TYPE

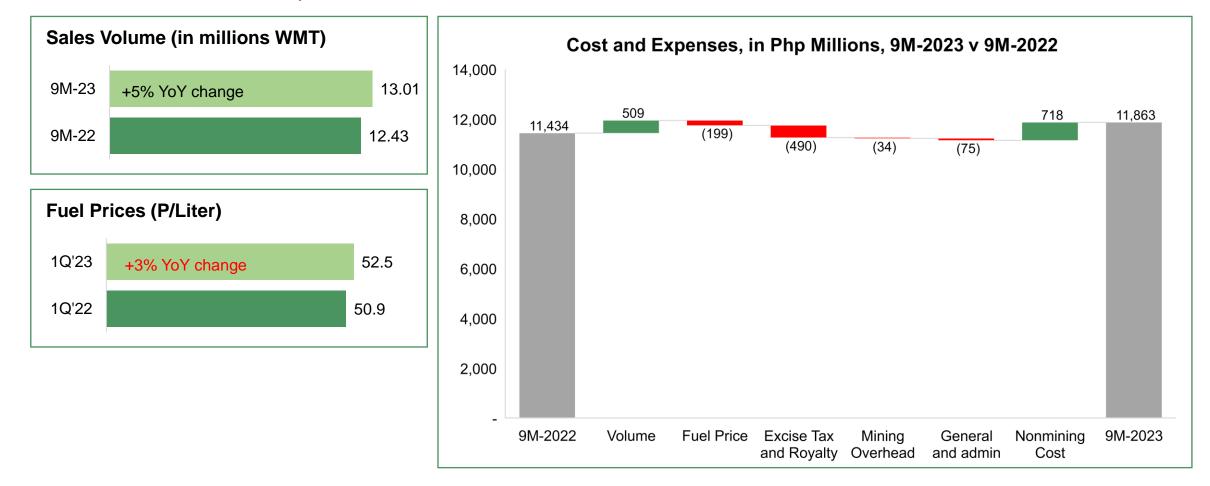




## **REVENUE – VARIANCE ANALYSIS**

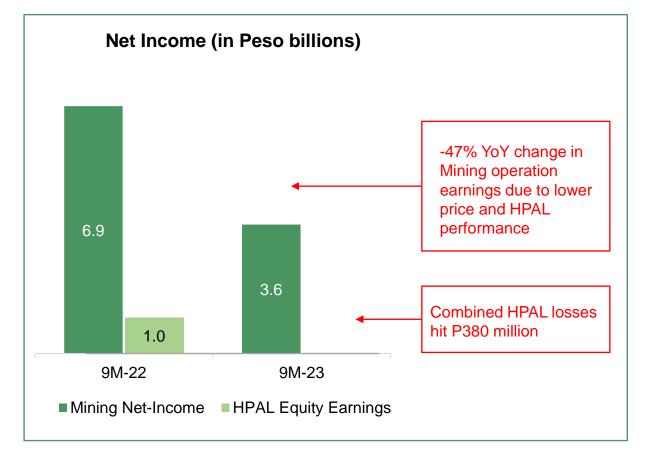


# **COST & EXPENSES – VARIANCE ANALYSIS**





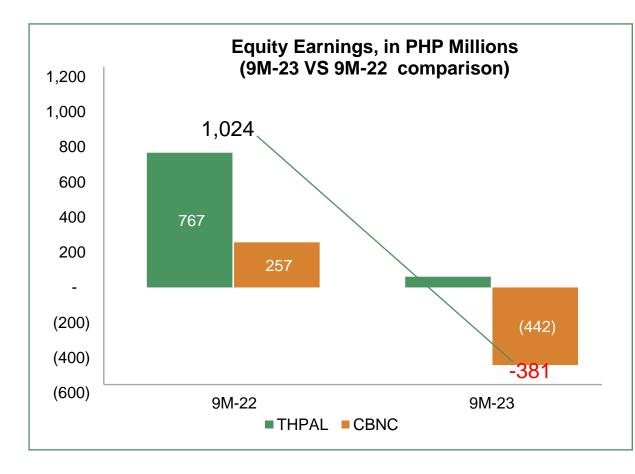
# **NET INCOME – VARIANCE ANALYSIS**



- Reported attributable net income at P3.6 billion, down 47% YoY due to lower ore prices in this year's 2Q to 3Q, impacting our ore revenues.
- HPAL operations registered loss of P380 million due to lower nickel and cobalt prices, as well as additional repairs and maintenance costs incurred.



# **INVESTMENT IN HPAL EQUITY EARNINGS**



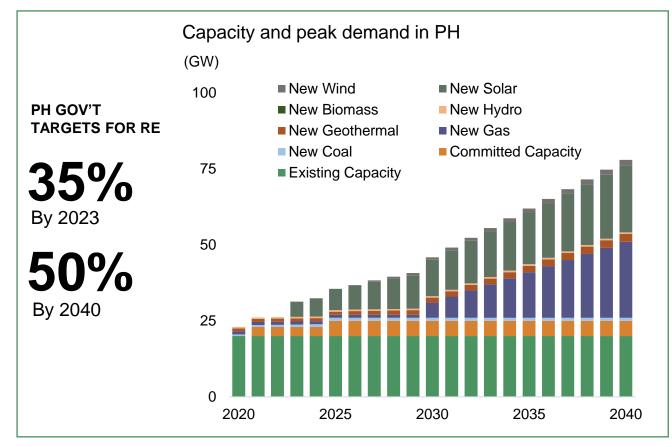
 The reduced Nickel and Cobalt prices had impacted Equity earnings from investments in the HPAL operations.



# RENEWABLE ENERGY



# PHILIPPINE SHIFT TO RENEWABLE ENERGY



At least 50% of electricity demand to be supplied by RE by 2040, half of which coming from solar, wind, and geothermal.

Key drivers of electricity consumption:



Macroeconomic recovery postpandemic and strong population growth

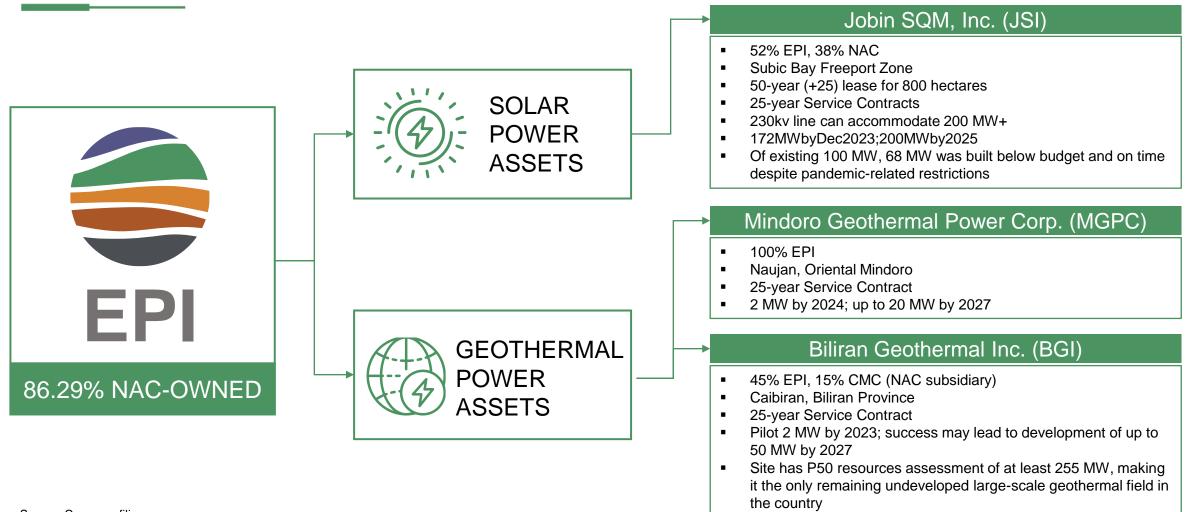


Government goal and supporting programs to accelerate and achieve 100% electrification by 2028, and energy sufficiency by 2030

- RE development facilitated by favorable government policies and infrastructure:
  - ✓ RE Act of 2008
  - "Must (priority) dispatch" for RE resources
  - ✓ Feed-in Tariff
  - ✓ Renewable Portfolio Standards (RPS)
  - ✓ Green Energy Auction
  - ✓ Green Energy Options
  - ✓ Launch of WESM Mindanao



# INVESTMENT INTO RENEWABLE ENERGY<sup>(1)</sup>



Source: Company filings. Notes: (1) NAC standalone renewable plans prior to EPI and Shell Joint Venture partnership for development of renewable energy.

NICKEL ASIA CORP.

### PARTNERSHIP WITH SHELL A SIGNIFICANT MILESTONE

#### **The Joint Venture**

- On July 1, 2022, EPI and Shell signed a Joint Venture (JV) partnership to jointly develop, own, operate, and maintain onshore renewables projects in the Philippines
- Exclusive platform for utility scale grid-connected solar PV, onshore wind and energy storage systems in the Philippines
- Capacity target of 1 GW by 2028 with aspirations of up to 3 GW
- Scheduled to launch its first project in 2023

#### Key Areas of Strategic Partnership and Collaboration

- 1
- A strategic partnership with well-established global player like Shell
- Leverages Shell's technical expertise and integrated solutions as a global energy company

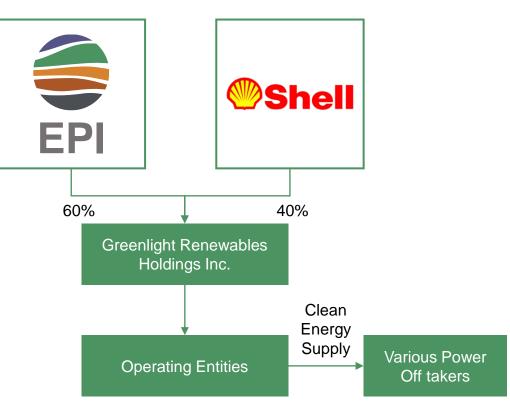


Exploring synergies with a competitive retail electricity supplier (Shell Energy Philippines)



Tap into additional areas of synergies and operational collaboration between EPI and Shell

#### **Corporate Structure**





### **EPI'S SOLAR PROJECTS UNDER OR TO START CONSTRUCTION IN 2023**

|  | JSI  | Subic Cawag                           | Leyte Project             |  |
|--|--|---------------------------------------|---------------------------|--|
| Operating Capacity   | 172 MW   |                                       |                           |  |
| Capacity Under Construction<br>or For Construction                   | Already completed.                                 | 145 MW                                | 240 MW                    |  |
| The incremental Attribute capacity under construction to EPI (in MW) | Already completed.                                 | 145 MW                                | 144 MW                    |  |
| Pre-development  | Completed Jan 2023                                 | Ongoing, Target<br>completion: 1Q2024 | Completed in June 2023    |  |
| Construction   | Completed - 172 MW<br>commissioned FEB 28<br>2024. | Start 2Q2024                          | Started September 2023    |  |
| Commercial Operations Date<br>"COD"                                  | FEB 28 2024  | 4Q2025                                | 2Q2025<br>(120MW-Phase 1) |  |



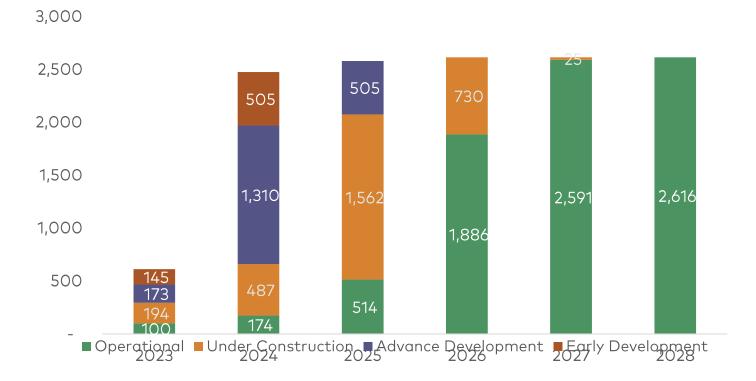
# EPI'S GEOTHERMAL PIPELINE

|                                  | BILIRAN (BGI)   |
|----------------------------------|---|
| Capacity                         | Initially 50 MW (P50 of 200 MW+)  |
| Attributable MW to EPI           | 22MW  |
| Proof of Concept Pilot Project   | 100% complete with turbines installed;<br>Testing and commissioning in 1Q2024 |
| Development                      | Next phase: Finalizing development plan for<br>10 MW, leading to 50 MW        |
| Commercial Operations Date "COD" | Just energized last Feb 29, 2024 for up to 2<br>MW<br>2025-2027 for 10 MW     |



### EPI'S PROJECTED CAPACITY BUILDUP OF SOLAR, WIND, AND GEOTHERMAL GENERATION ASSETS

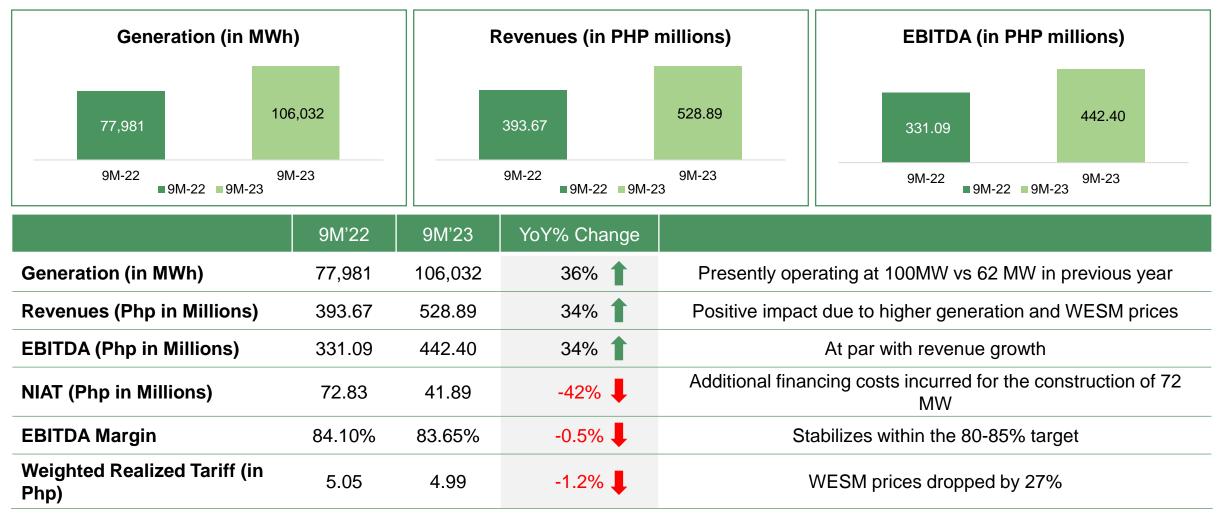
(Gross Capacity, MW)



- Load profile being developed to serve solar peak and night peak hours.
- PSAs and GEAP participation for offtake.
- Does not yet include upside in geothermal expansion.



# JSI FINANCIAL HIGHLIGHTS (9M'2022 to 9M'2023)



Source: Company Data



# SUSTAINABILITY





#### FINANCEASIA ASIA'S BEST COMPANIES

NAC received a **Gold citation** and **was one of only four companies** in the Basic Materials Company sector recognized this year by FinanceAsia, the premier capital markets publication in the region.



#### ASIAMONEY

NAC has been recognized as the **MOST OUTSTANDING Company in the Philippines** within the Materials Sector during the 2022 Asiamoney's Outstanding Companies Poll.



#### PHILIPPINE STOCK EXCHANGE

Nickel Asia Corporation (PSE:NIKL) joins **Philippine Stock Exchange Index** (PSEi) Effective October 4, 2023



#### WORLD BUSINESS OUTLOOK 2023

- Best CSR Program in Mining Industry, Philippines
- Best Sustainable Business Practices, Philippines
- Martin Antonio Zamora: CEO of the Year in Mining Industry, Philippines
- Best Mining Company to Work For, Philippines



#### INSTITUTE OF CORPORATE DIRECTORS

NAC received **two GOLD Arrows** for its ASEAN Corporate Governance Scorecard (ACGS) which is used to measure the performance of companies in the areas of governance, transparency, and accountability.



#### PRESIDENTIAL MINERAL INDUSTRY TA ENVIRONMENT AWARD

- Taganito (6, 3/3)
- Hinatuan (3, 3/3)
- Cagdianao (3)

#### TITANIUM ACHIEVEMENT AWARD

- Dinapigue
- Rio Tuba Gotok Limestone

#### PLATINUM ACHIEVEMENT AWARD

Rio Tuba

#### TAGANITO

Best Mining Forest (5, 2/2)

#### **RIO TUBA**

- Most Improved Safety Performance
- Safest Surface Mining Operation

#### **RIO TUBA – GOTOK LIMESTONE**

- Safest Quarry Operation
- Overall Winner, Safest Mining Operation



## **ESG SCORE IMPROVED TO 34.8 FROM 43.7**

### Nickel Asia Corp. Rating Report

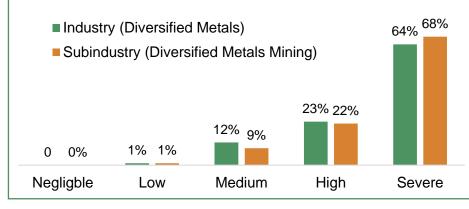
### Score and Risk Category

### 34.8 High Risk

| Negligible | Low   | Medium | High  | Severe |
|------------|-------|--------|-------|--------|
| 0-10       | 10-20 | 20-30  | 30-40 | 40+    |

The company is at high risk of experiencing material financial impacts from ESG factors, due to its high exposure and strong management of material ESG issues. Notably, its overall risk is higher since it is materially exposed to more ESG issues than most companies in our universe. The company has experienced a moderate level of controversies.

### **ESG** Risk Rating Distribution



### **Material ESG Issues**

| Issue Name                      | ESG Risk Exposure<br>Score   Category | ESG Risk Management<br>Score   Category | ESG Risk Rating<br>Score   Category | Contribution to<br>ESG Risk Rating |
|---------------------------------|---------------------------------------|---|-------------------------------------|------------------------------------|
| Community Relations             | 8.1 High                              | 41.2 Average                            | 5.1 Medium                          | 14.7%                              |
| Emissions, Effluents, and Waste | 8.6 High                              | 45.7 Average                            | 5.0 Medium                          | 14.5%                              |
| Corporate Governance            | 9.0 High                              | 47.2 Average                            | 4.8 Medium                          | 13.7%                              |
| Resource Use                    | 7.2 Medium                            | 48.5 Average                            | 4.4 Medium                          | 16.0%                              |
| Carbon – Own<br>Operations      | 5.6 Medium                            | 50.6 Strong                             | 3.3 Low                             | 9.6%                               |
| Occupational Health and Safety  | 8.1 High                              | 71.9 Strong                             | 2.9 Low                             | 8.2%                               |
| Human Capital                   | 4.5 Medium                            | 39.9 Average                            | 2.8 Low                             | 8.0%                               |
| Bribery and Corruption          | 5.4 Medium                            | 60.0 Strong                             | 2.3 Low                             | 6.7%                               |
| Land Use and<br>Biodiversity    | 3.8 Low                               | 53.4 Strong                             | 1.8 Negligible                      | 5.1%                               |
| Business Ethics                 | 2.7 Low                               | 57.0 Strong                             | 1.2 Negligible                      | 3.6%                               |
| Overall                         | 63.0 High                             | 49.2 Strong                             | 34.8 High                           | 100%                               |

Rank | Percentile (1<sup>st</sup> = Top Score) 60/223 | 27<sup>th</sup> 40/184 | 22nd





# **OUR SUSTAINABILITY PERFORMANCE**

ESG is at the forefront of our priority to address material risks with our medium- to long-term targets.

### NAC ESG Roadmap and UN SDGs Contribution





#### **Digital ESG Reporting and Automated Data Workflows**

NAC is transitioning to digital tools to optimize data collection, verification, and analysis. The digitalization and reporting efforts within NAC Group will streamline operations, harness technology, and enhance transparency and effectiveness of our Sustainability reporting.

#### **Ongoing Scope 3 Emissions Inventory**

NAC initiated the Scope 3 Emissions Inventory in alignment with our 2025 target of 100% completion of our GHG accounting.

#### Environment, Human Rights, Working Hours, and IP Rights

Ongoing efforts are underway to update and establish policies for these.

#### Supply Chain Engagement

Updating of purchasing procedures to include Green Procurement and Social Suppliers Standards while strengthening Contractors Safety Program.



### SUSTAINABILITY STAKEHOLDERS' ENGAGEMENT PROGRAM



#### NAC'S FIRST EVER SUSTAINABILTY RUN FOR MANGROVE RESTORATION

NAC held its first-ever Sustainability Fun Run on July 23 to support mangrove restoration in Hagonoy, Bulacan. The run took place simultaneously at three locations across the country (Manila, Palawan, and Surigao). The run aims to strengthen relationships with stakeholders and promote environmental protection, safety, and health. For each run finisher NAC committed to plant 15 mangrove seedlings in partnership with Fostering Education and Environment for Development Inc. (FEED), a non-government organization. NAC will plant more than 30,000 mangroves seedlings in Hagonoy, Bulacan. The mangroves to be planted are outside NAC Group's mandatory rehabilitation.



### NAC AWARDS RESEARCH GRANTS TO 15 UNIVERSITY TEAMS NATIONWIDE IN THE 1<sup>st</sup> NAC SUSTAINABILITY CONTEST

NAC awarded P1.5 million in grants to 15 teams from different universities nationwide through its inaugural Sustainability Contest in Taguig City. The contest is part of NAC's Sustainability Stakeholders Engagement Plan, focusing on encouraging science-based research for environmental improvement and responsible resource use. Each team received a P100,000 research grant. The winning teams will showcase their research at the NAC Sustainability Fair next year, promoting sustainable solutions and knowledge exchange.



# PRESENTATION END



## **EXECUTIVE TEAM**

#### MARTIN ANTONIO ZAMORA

#### **President & CEO**



- Philippine Country Manager and Director, UPC Renewables
- CLSA
- Robert Fleming & Co.
- MBA, London Business School
- Masters in Organizational Psychology, INSEAD

#### MARIA ANGELA VILLAMOR

#### SVP for Finance & CFO



- Senior Director, SGV & Co.
- Senior Manager, KPMG UAE
- Management Development Program, Asian Institute of Management
- Bachelor of Science in Commerce, University of San Carlos

#### **JOSE BAYANI BAYLON**

#### SVP for Sustainability, Risk, Corp. Affairs



- Vice President and Director for Public Affairs and Communications, Coca-Cola Export Corporation
- Bachelor of Arts in Political Science, University of the Philippines

#### **KOICHI ISHIHARA**

#### SVP for Nickel Mining Business



- Analyst of nickel and stainlesssteel markets and budget management
- Bachelor's Degree in English Language, Kanoa University of International Studies

#### **GEORGINA C.Y. MARTINEZ**

#### SVP for Compliance & Corp. Support Services



- Senior Vice President for Legal, Human Resources, and Administration for Emerging Power Inc.
- Juris Doctor, Ateneo de Manila University



## **IR TEAM**

#### MARTIN ANTONIO ZAMORA

#### **President & CEO**



- Philippine Country Manager and Director, UPC Renewables
- CLSA
- Robert Fleming & Co.
- MBA, London Business School
- Masters in Organizational Psychology, INSEAD

#### **RONALD IBASCO**

#### President & CEO, EPI



- Independent Board Director, Vingroup
- Managing Director, Barclays Capital SEA
- HK propriety trading lead, Goldman Sachs
- MBA, Kellogg School Northwestern University

#### JOSE BAYANI BAYLON

#### SVP for Sustainability, Risk, Corp. Affairs



- Vice President and Director for Public Affairs and Communications, Coca-Cola Export Corporation
- Bachelor of Arts in Political Science, University of the Philippines

#### ANDRE MIKAEL DY

#### VP for Treasury, Investor Relations & Sales



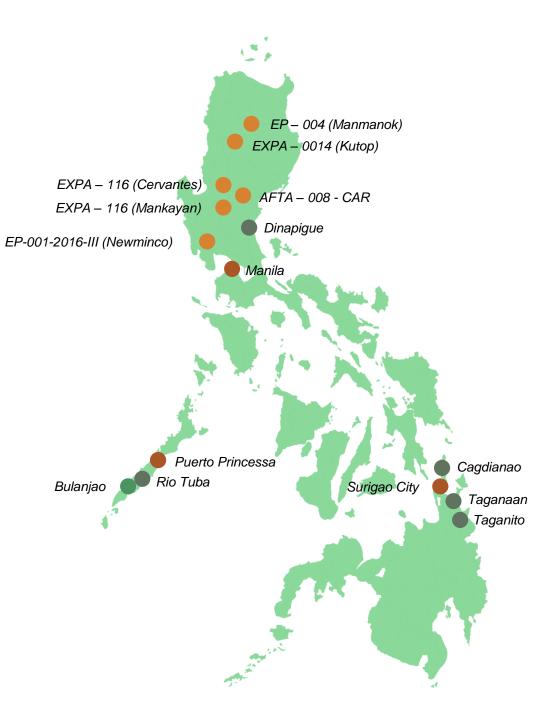
- Associate Director, CLSA Philippines
- Bachelor of Science in Management, Ateneo de Manila University
- Master of Business Administration, Asian Institute of Management



# APPENDIX



# **MINING ASSETS**

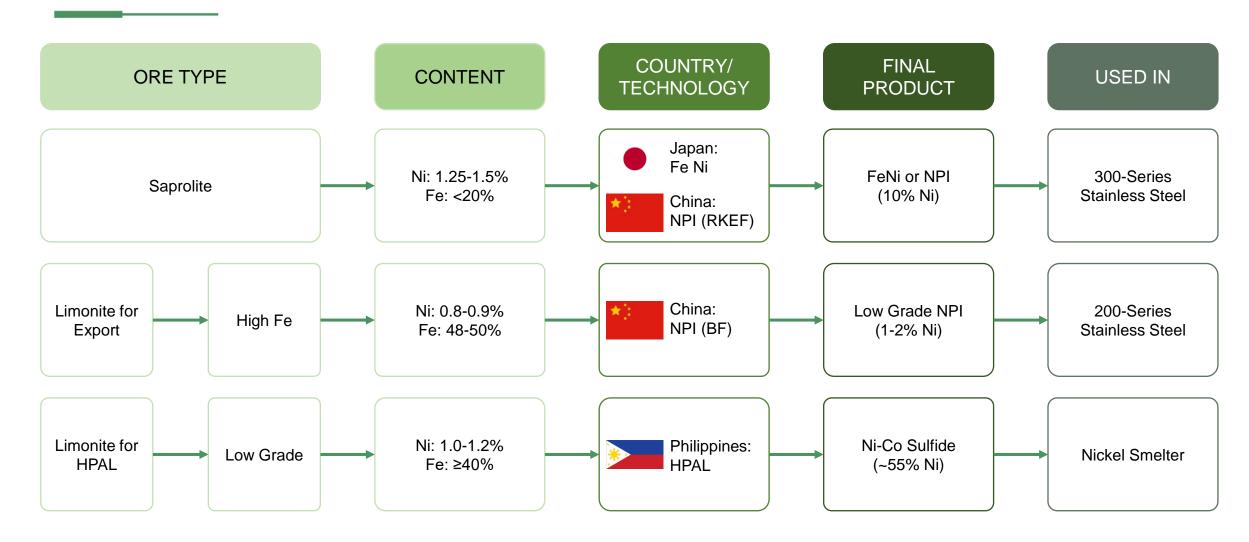


### LEGEND

- Operating Mines
- Exploration Projects Nickel
- Exploration Projects Gold
- Development Projects Nickel
- Major Cities



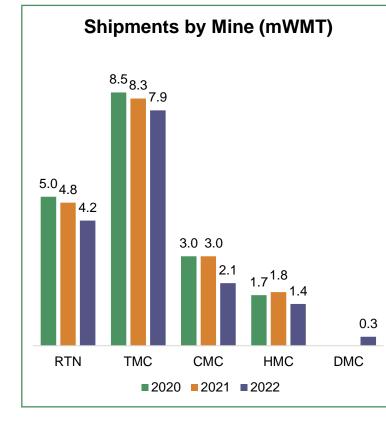
# NICKEL ORE PRODUCTS

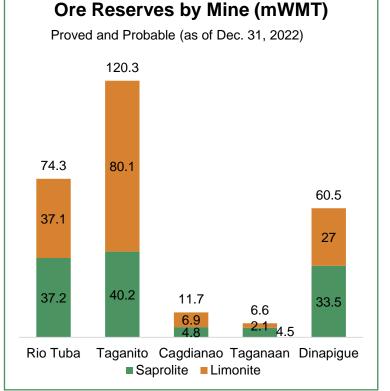


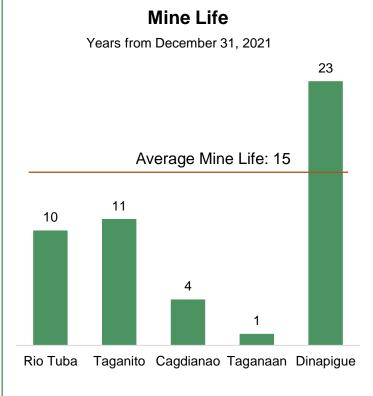


## **RESERVES AND MINE LIFE**

Nickel Asia has the largest nickel reserves and its mines have the longest remaining mine life in the Industry

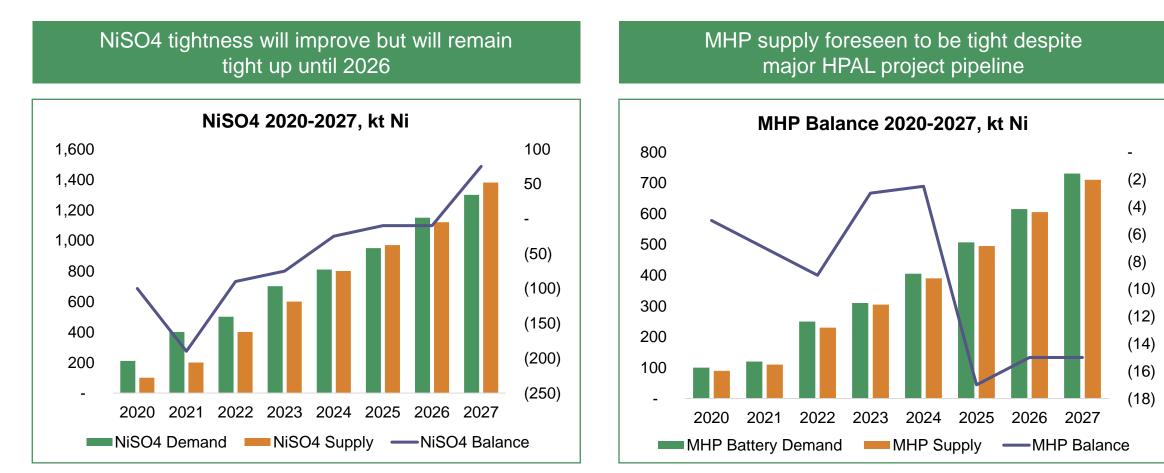








### BATTERY MATERIALS SUPPLY FOR NICKEL SULPHITE (NiS04) AND MHP IS TIGHT





# **INVESTMENT IN HPAL PROJECTS**

|                                 | Coral Bay  | Taganito HPAL                                   |
|---------------------------------|--|---|
| Location                        | Palawan, adjacent to Rio Tuba mine   | Surigao Del Norte,<br>adjacent to Taganito mine |
| Equity Ownership                | 15.625%  | 10%   |
| Project Cost / Year             | \$508 Million / 2005   | \$1.59 Billion / 2013                           |
| Nameplate<br>Capacity           | 20,000 Ni-Ton  | 30,000 Ni-Ton                                   |
| Ore Supply (2022)               | 3.1 million WMT  | 4.4 million WMT                                 |
| NAC's Equity<br>Earnings (2022) | PHP189.7 million   | PHP752.4 million                                |
| Technology                      | High Pressure Acid Leach (HPAL) process<br>licensed from Sumitomo Metal Mining |   |
| Product                         | Ni-Co sulfide sold exclusively to Sumitomo Metal<br>Mining                     |   |

- Most successful implementation of HPAL technology in the world.
- End products are refined in Japan by Sumitomo Metal Mining and ultimately utilized in the production of EV batteries.
- Provides captive market for our low-grade limonite ore that would otherwise end up as waster materials, thereby enhancing the profitability of Rio Tuba and Taganito mines.



## **EMERGING POWER INC. SOLAR PLANT TOUR**

Eight of the largest Domestic Institutional Investors visited our Sta. Rita Power plant last Feb. 3, 2023.



JSI's Sta. Rita Solar Power Plant has an installed capacity of 100 megawatts (MW), with another 72 MW in construction.

Investors and fund managers from different firms spent a day touring the Sta. Rita Solar Power Plant in February 2023 to learn about the latest initiatives of Nickel Asia Corporation (NAC) in renewable energy.

The day tour began with a safety orientation followed by a presentation from Jobin-SQM Inc. (JSI) Senior Manager Noel Raza about the plant's capacity, operations, maintenance and performance, among others.

The tour concluded with a drive to the plant's view deck. Together with site engineers, investors were treated with a landscape view of the plant.



## **EMERGING POWER INC. SOLAR PLANT TOUR**

Technical Inspection of the Flywheel Energy Storage System (FESS) by the ERC



EPI is piloting two flywheel energy storage units to store and generate power after sunset. This is the first time a flywheel battery has been used in a utility-scale solar plant.

#### **Sustainability**

Flywheels are environment-friendly and use minimal chemicals for maintenance compared to battery energy storages.

### Advantages

Low maintenance Can last up to 30 years Negligible environmental impact Reduced CO2 emission Recyclable Energy Solution Non-hazardous Materials No degradation



## **INVESTMENT PARAMETERS**





In selecting sites, we follow these criteria:

- Irradiance, wind, or geothermal resources assessment are better than average
- Possessory rights are clear and robust
- Viable and cost-effective connection solution to the grid

FORECASTED TO YIELD

ESG best practices can be implemented

| In developing solar     |  |  |  |
|-------------------------|--|--|--|
| farms, depending on the |  |  |  |
| site, we are targeting: |  |  |  |

|  | •            |   |  |
|--|--------------|---|--|
|  | 99% & 16-20% | Availability and Plant<br>Factor                |  |
|  | 70%          | Minimum capacity contracted under long-term PSA |  |
|  | 60-80%       | Non-recourse PHP Project Loans (10-<br>15 yrs)  |  |
|  | 85% & 35%    | EBITDA Margin and Net Income<br>Margin          |  |
|  | 12-20%       | Equity IRR                                      |  |
|  |              | Not income of DUD                               |  |

An assumed tariff of PHP

5.0/kWh

Net income of PHP

300-350 mm Per 100 MW of solar capacity

